UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES AND EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 24, 2014

WESCO International, Inc.

(Exact name of registrant as specified in its charter)

Commission file number **001-14989**

Delaware (State or other jurisdiction of incorporation or organization)	**25-1723342** (I.R.S. Employer Identification No.)
225 West Station Square Drive **Suite 700** **Pittsburgh, Pennsylvania** (Address of principal executive offices)	**(412) 454-2200** (Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

The information in this Item 2.02 is being furnished and shall not be deemed “filed” for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Item 2.02 shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

On July 24, 2014, WESCO International, Inc. (the “Company”) issued a press release announcing its financial results for the second quarter of 2014. A copy of the press release is attached hereto as Exhibit 99.1.

Item 7.01 Regulation FD Disclosure

The information in this Item 7.01 is being furnished and shall not be deemed “filed” for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Item 7.01 shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

A slide presentation to be used by senior management of the Company in connection with its discussions with investors regarding the Company's financial results for the second quarter of 2014 is included in Exhibit 99.2 to this report and is being furnished in accordance with Regulation FD of the Securities and Exchange Commission.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits
99.1 Press Release dated July 24, 2014
99.2 Slide presentation for investors

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

July 24, 2014	WESCO INTERNATIONAL, INC.
(Date)	
	/s/ Kenneth S. Parks
	Kenneth S. Parks
	Senior Vice President and Chief Financial Officer

NEWS RELEASE

WESCO International, Inc. / Suite 700, 225 West Station Square Drive / Pittsburgh, PA 15219

WESCO International, Inc. Reports Second Quarter 2014 Results and Achieves Record Quarterly Sales

Second quarter highlights:
- *Consolidated record sales of $2.0 billion*
  - *6.0% organic growth year-over-year*
  - *7.9% organic growth sequentially*
  - *10.7% consolidated growth sequentially*
- *Operating margin of 5.8%*
- *Earnings per diluted share of $1.29*
- *Financial leverage ratio of 3.4, following completion of three accretive acquisitions in first half.*

PITTSBURGH, July 24, 2014/PRNewswire/ -- WESCO International, Inc. (NYSE: WCC), a leading provider of electrical, industrial, and communications MRO and OEM products, construction materials, and advanced supply chain management and logistics services, announces its 2014 second quarter results.

The following are results for the three months ended June 30, 2014 compared to the three months ended June 30, 2013. A reconciliation of adjusted results is provided in the Non-GAAP Financial Measures section of this release.

- Net sales were $2,005.2 million for the second quarter of 2014, compared to $1,894.0 million for the second quarter of 2013, an increase of 5.9%. Organic sales increased 6.0%, acquisitions positively impacted sales by 1.6%, and foreign exchange negatively impacted sales by 1.7%. Sequentially, sales increased 10.7%, and organic sales increased 7.9%.

- Gross profit was $411.8 million, or 20.5% of sales, for the second quarter of 2014, compared to $392.6 million, or 20.7% of sales, for the second quarter of 2013.

- Selling, general & administrative (SG&A) expenses were $278.7 million, or 13.9% of sales, for the second quarter of 2014, compared to $265.5 million, or 14.0% of sales, for the second quarter of 2013.

- Operating profit was $115.9 million for the current quarter, compared to $109.9 million for the second quarter of 2013. Operating profit as a percentage of sales was 5.8% in 2014 and 2013.

- Interest expense for the second quarter of 2014 was $20.3 million, compared to $21.8 million for the second quarter of 2013. Non-cash interest expense, which includes convertible debt interest, interest related to uncertain tax positions, and the amortization of deferred financing fees, for the second quarter of 2014 and 2013 was $2.2 million and $2.1 million, respectively.

- The effective tax rate for the current quarter was 28.0%, compared to 25.8% for the prior year second quarter.

- Net income attributable to WESCO International, Inc. of $68.9 million for the current quarter was up 5.5% from $65.3 million for the prior year quarter.

- Earnings per diluted share for the second quarter of 2014 were $1.29 per share, based on 53.5 million diluted shares, compared to $1.25 per share in the second quarter of 2013, based on 52.3 million diluted shares. Earnings per diluted share in the second quarter of 2014 increased 3.2% from the corresponding prior year period.

- Free cash flow for the second quarter of 2014 was negative $2.7 million compared to $33.6 million for the second quarter of 2013. The net cash outflow was driven by working capital growth as a result of the strong sequential increase in sales during the quarter.

Mr. John J. Engel, WESCO's Chairman and Chief Executive Officer, stated, “Our second quarter results reflect strong sales execution, along with improvement in our end markets and seasonal recovery from the severe winter weather conditions experienced earlier this year. Sales grew 6% organically, with growth in all four of our end markets. Sales in the U.S. were up 5%, sales in Canada were up 7% on a local currency basis, and sales for the rest of world were up over 13%. Sales growth in the U.S. was steady in the quarter at mid-single-digit rates while sales momentum in Canada accelerated through the quarter. July is off to a good start with sales growth rates trending in-line with second quarter levels. We continue to see favorable indicators with our customers, including further strengthening in non-residential construction, which we expect will result in ongoing growth in our key markets. With the improving sales momentum but a softer than anticipated start to the year, we are revising our full year outlook to 4% to 5% sales growth and $5.20 to $5.40 earnings per diluted share from our previous outlook of 3% to 6% sales growth and $5.30 to $5.70 earnings per diluted share.”

The following results are for the six months ended June 30, 2014 compared to the six months ended June 30, 2013.

- Net sales were $3,816.0 million for the first six months of 2014, compared to $3,702.0 million for the first six months of 2013, an increase of 3.1%. Acquisitions positively impacted sales by 1.0%, organic sales increased 3.9%, and foreign exchange negatively impacted sales by 1.8%.

- Gross profit of $786.5 million, or 20.6% of sales, for the first six months of 2014 was down 30 basis points, compared to $773.6 million, or 20.9% of sales, for the first six months of 2013.

- SG&A expenses were $544.2 million, or 14.3% of sales, for the first six months of 2014 compared to $493.0 million, or 13.3% of sales, for the first six months of 2013. SG&A expenses for the first six months of 2013 include a $36.1 million favorable impact resulting from the recognition on a litigation matter. Excluding the impact of this favorable item, SG&A expenses were $529.1 million, or 14.3% of sales.

- Operating profit was $208.7 million for the first six months of 2014, down 15.4% from $246.7 million for the comparable 2013 period. Operating profit as a percentage of sales was 5.5% in 2014, down 120 basis points from 6.7% in 2013. Excluding the favorable impact resulting from the recognition of insurance coverage on a litigation matter, operating profit for the first six months of 2013 was $210.6 million, or 5.7% of sales.

- Interest expense for the first six months of 2014 was $41.0 million, compared to $43.7 million for the first six months of 2013. Non-cash interest expense, which includes convertible debt interest, interest related to uncertain tax positions, and the amortization of deferred financing fees, for the first six months of 2014 and 2013 was $4.7 million and $4.4 million, respectively.

- The effective six-month tax rate was 28.1% for 2014 compared to 26.4% for 2013.

- Net income attributable to WESCO International, Inc. of $120.7 million for the first six months of 2014 was down 19.2% from $149.3 million for the first six months of 2013. Excluding the favorable impact resulting from the recognition of insurance coverage on a litigation matter, net income for the first six months of 2013 was $123.8 million.

- Earnings per diluted share for the first six months of 2014 were down 20.7% to $2.26 per share, based on 53.4 million diluted shares, versus $2.85 per share for the first six months of 2013, based on 52.4 million diluted shares. Earnings per diluted share in the first six months of 2014 were $2.26, compared to $2.36 in the corresponding prior year period, excluding the impact of the recognition of insurance coverage on a litigation matter.

- Free cash flow for the six months of 2014 was $39.0 million compared to $108.0 million in the comparable prior year period.

Mr. Engel continued, “Accelerating our One WESCO value proposition is a strategic priority and our leadership team is sharply focused on improving our market position both organically and through acquisitions. We are now six months into the previously announced organizational changes that were focused on accelerating our One WESCO strategy, and we are making good progress as the new organization is taking action to drive above-market organic growth. Customers are responding favorably as we are seeing an increased number of opportunities across their MRO, OEM, and capital spending demand streams.”

Webcast and Teleconference Access
WESCO will conduct a webcast and teleconference to discuss the second quarter earnings as described in this News Release on Thursday, July 24, 2014, at 11:00 a.m. E.T. The call will be broadcast live over the Internet and can be accessed from the Company's website at http://www.wesco.com. The call will be archived on this Internet site for seven days.

WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) products, construction materials, and advanced supply chain management and logistic services. 2013 annual sales were approximately $7.5 billion. The company employs approximately 9,200 people, maintains relationships with over 25,000 suppliers, and serves over 75,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates nine fully automated distribution centers and approximately 475 full-service branches in North America and around the world, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

The matters discussed herein may contain forward-looking statements that are subject to certain risks and uncertainties that could cause actual results to differ materially from expectations. Certain of these risks are set forth in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013, as well as the Company's other reports filed with the Securities and Exchange Commission.

Contact: Kenneth S. Parks, Senior Vice President and Chief Financial Officer
WESCO International, Inc. (412) 454-2392, Fax: (412) 222-7566
http://www.wesco.com

WESCO INTERNATIONAL, INC.

CONDENSED CONSOLIDATED STATEMENT OF INCOME
(dollar amounts in millions, except per share amounts)
(Unaudited)

	Three Months Ended June 30, 2014		Three Months Ended June 30, 2013	
Net sales	$ 2,005.2		$ 1,894.0	
Cost of goods sold (excluding depreciation and amortization below)	1,593.4	79.5%	1,501.4	79.3%
Selling, general and administrative expenses	278.7	13.9%	265.5	14.0%
Depreciation and amortization	17.2		17.2	
Income from operations	115.9	5.8%	109.9	5.8%
Interest expense, net	20.3		21.8	
Income before income taxes	95.6	4.8%	88.1	4.7%
Provision for income taxes	26.7		22.7	
Net income	68.9	3.4%	65.4	3.5%
Less: Net income attributable to noncontrolling interest	—		0.1	
Net income attributable to WESCO International, Inc.	$ 68.9	3.4%	$ 65.3	3.4%
Earnings per diluted common share	$ 1.29		$ 1.25	
Weighted average common shares outstanding and common share equivalents used in computing earnings per diluted share (in millions)	53.5		52.3	

WESCO INTERNATIONAL, INC.

CONDENSED CONSOLIDATED STATEMENT OF INCOME
(dollar amounts in millions, except per share amounts)
(Unaudited)

	Six Months Ended June 30, 2014		Six Months Ended June 30, 2013	
Net sales	$ 3,816.0		$ 3,702.0	
Cost of goods sold (excluding depreciation and amortization below)	3,029.5	79.4%	2,928.4	79.1%
Selling, general and administrative expenses	544.2	14.3%	493.0	13.3%
Depreciation and amortization	33.6		33.9	
Income from operations	208.7	5.5%	246.7	6.7%
Interest expense, net	41.0		43.7	
Income before income taxes	167.7	4.4%	203.0	5.5%
Provision for income taxes	47.1		53.6	
Net income	120.6	3.2%	149.4	4.0%
Less: Net income attributable to noncontrolling interest	(0.1)		0.1	
Net income attributable to WESCO International, Inc.	$ 120.7	3.2%	$ 149.3	4.0%
Earnings per diluted common share	$ 2.26		$ 2.85	
Weighted average common shares outstanding and common share equivalents used in computing earnings per diluted share (in millions)	53.4		52.4	

WESCO INTERNATIONAL, INC.

CONDENSED CONSOLIDATED BALANCE SHEET
(dollar amounts in millions)
(Unaudited)

	June 30, 2014	December 31, 2013
Assets		
Current Assets		
Cash and cash equivalents	$ 101.6	$ 123.7
Trade accounts receivable, net	1,186.1	1,045.1
Inventories, net	850.2	787.3
Current deferred income taxes	43.8	44.7
Other current assets	226.9	204.8
Total current assets	2,408.6	2,205.6
Other assets	2,520.5	2,443.3
Total assets	$ 4,929.1	$ 4,648.9
Liabilities and Stockholders' Equity		
Current Liabilities		
Accounts payable	$ 794.5	$ 735.1
Current debt and short-term borrowings	47.4	40.1
Other current liabilities	272.4	276.5
Total current liabilities	1,114.3	1,051.7
Long-term debt	1,521.0	1,447.6
Other noncurrent liabilities	404.3	384.8
Total liabilities	3,039.6	2,884.1
Stockholders' Equity		
Total stockholders' equity	1,889.5	1,764.8
Total liabilities and stockholders' equity	$ 4,929.1	$ 4,648.9

WESCO INTERNATIONAL, INC.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(dollar amounts in millions)
(Unaudited)

	Six Months Ended June 30, 2014	Six Months Ended June 30, 2013
Operating Activities:		
Net income	$ 120.6	$ 149.4
Add back (deduct):		
Depreciation and amortization	33.6	33.9
Deferred income taxes	13.7	26.8
Change in Trade Receivables, net	(122.1)	(83.3)
Change in Inventories, net	(44.9)	(27.7)
Change in Accounts Payable	47.1	53.3
Other	2.8	(32.6)
Net cash provided by operating activities	50.8	119.8
Investing Activities:		
Capital expenditures	(11.8)	(11.8)
Acquisition payments	(133.3)	—
Other	—	9.7
Net cash used by investing activities	(145.1)	(2.1)
Financing Activities:		
Debt borrowings (repayments), net	76.3	(105.0)
Equity activity, net	(0.4)	(1.0)
Other	(0.5)	8.1
Net cash provided by (used in) financing activities	75.4	(97.9)
Effect of exchange rate changes on cash and cash equivalents	(3.2)	(1.4)
Net change in cash and cash equivalents	(22.1)	18.4
Cash and cash equivalents at the beginning of the period	123.7	86.1
Cash and cash equivalents at the end of the period	$ 101.6	$ 104.5

NON-GAAP FINANCIAL MEASURES

This earnings release includes certain non-GAAP financial measures. These financial measures include financial leverage, free cash flow, gross profit, organic sales growth, adjusted net income, adjusted income from operations, and adjusted earnings per diluted share. The Company believes that these non-GAAP measures are useful to investors in order to provide a better understanding of the Company's capital structure position, liquidity, and organic growth trends on a comparable basis. Additionally, certain non-GAAP measures either focus on or exclude transactions impacting comparability of results, allowing investors to more easily compare the Company's financial performance from period to period. Management does not use these non-GAAP financial measures for any purpose other than the reasons stated above.

WESCO INTERNATIONAL, INC.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(Unaudited)

Normalized Organic Sales Growth:	**Three Months Ended June 30, 2014**	**Six Months Ended June 30, 2014**
Change in net sales	5.9 %	3.1 %
Impact from acquisitions	1.6 %	1.0 %
Impact from foreign exchange rates	(1.7)%	(1.8)%
Impact from number of workdays	— %	— %
Normalized organic sales growth	6.0 %	3.9 %

Note: Organic sales growth is provided by the Company as an additional financial measure to provide a better understanding of the Company's sales growth trends. Organic sales growth is calculated by deducting the percentage impact on net sales from acquisitions, foreign exchange rates and number of workdays from the overall percentage change in consolidated net sales.

Gross Profit:	**Three Months Ended June 30, 2014**	**Three Months Ended June 30, 2013**
(dollar amounts in millions)		
Net Sales	$ 2,005.2	$ 1,894.0
Cost of goods sold (excluding depreciation and amortization)	1,593.4	1,501.4
Gross profit	$ 411.8	$ 392.6
Gross margin	20.5%	20.7%

Gross Profit:	**Six Months Ended June 30, 2014**	**Six Months Ended June 30, 2013**
(dollar amounts in millions)		
Net Sales	$ 3,816.0	$ 3,702.0
Cost of goods sold (excluding depreciation and amortization)	3,029.5	2,928.4
Gross profit	$ 786.5	$ 773.6
Gross margin	20.6%	20.9%

Note: Gross profit is provided by the Company as an additional financial measure. Gross profit is calculated by deducting cost of goods sold, excluding depreciation and amortization, from net sales. This amount represents a commonly used financial measure within the distribution industry. Gross margin is calculated by dividing gross profit by net sales.

WESCO INTERNATIONAL, INC.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(Unaudited)

	Three Months Ended		Six Months Ended	
Adjusted Selling, General and Administrative Expenses:	**June 30, 2014**	**June 30, 2013**	**June 30, 2014**	**June 30, 2013**
(amounts in millions except for diluted EPS)				
Selling, general and administrative expenses	$ 278.7	$ 265.5	$ 544.2	$ 493.0
ArcelorMittal litigation recovery included in SG&A	—	—	—	36.1
Adjusted selling, general and administrative expenses	$ 278.7	$ 265.5	$ 544.2	$ 529.1
Percent of sales	13.9%	14.0%	14.3%	14.3%
Adjusted Income from Operations:				
Income from operations	$ 115.9	$ 109.9	$ 208.7	$ 246.7
ArcelorMittal litigation recovery included in SG&A	—	—	—	(36.1)
Adjusted income from operations	$ 115.9	$ 109.9	$ 208.7	$ 210.6
Percent of sales	5.8%	5.8%	5.5%	5.7%
Adjusted Net Income Attributable to WESCO International, Inc.:				
Income before income taxes	$ 95.6	$ 88.1	$ 167.7	$ 203.0
ArcelorMittal litigation recovery included in SG&A	—	—	—	(36.1)
Adjusted income before income taxes	95.6	88.1	167.7	166.9
Adjusted provision for income taxes	26.7	22.7	47.1	43.0
Adjusted net income	68.9	65.4	120.6	123.9
Less: Net income attributable to noncontrolling interest	—	0.1	(0.1)	0.1
Adjusted net income attributable to WESCO International, Inc.	$ 68.9	$ 65.3	$ 120.7	$ 123.8
Adjusted Diluted EPS:				
Diluted share count	53.5	52.3	53.4	52.4
Adjusted Diluted EPS	$ 1.29	$ 1.25	$ 2.26	$ 2.36

Note: Adjusted SG&A, income from operations, net income attributable to WESCO International, Inc., and earnings per share are provided by the Company as additional financial measures which allow investors to compare the Company's performance from period to period by adjusting for transactions management views as impacting the comparability of results. Adjusted diluted EPS is calculated by dividing adjusted net income attributable to WESCO International, Inc. by weighted average common shares outstanding and common share equivalents.

WESCO INTERNATIONAL, INC.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(Unaudited)

	Twelve Months Ended	
Financial Leverage:	**June 30, 2014**	**December 31, 2013**
(dollar amounts in millions)		
Income from operations	$ 443.0	$ 481.0
ArcelorMittal litigation recovery	—	(36.1)
Depreciation and amortization	67.3	67.6
Adjusted EBITDA	$ 510.3	$ 512.5

	June 30, 2014	**December 31, 2013**
Current debt	$ 47.4	$ 40.1
Long-term debt	1,521.0	1,447.6
Debt discount related to convertible debentures and term loan[1]	172.7	174.7
Total debt including debt discount	1,741.1	1,662.4
Less: Cash and cash equivalents	101.6	123.7
Total debt including debt discount, net of cash	$ 1,639.5	$ 1,538.7
Financial leverage ratio based on total debt	3.4	3.2
Financial leverage ratio based on total debt, net of cash	3.2	3.0

Note: Financial leverage is a non-GAAP financial measure provided by the Company as an indicator of capital structure position. Financial leverage ratio based on total debt is calculated by dividing total debt, including debt discount, by Adjusted EBITDA. Financial leverage ratio based on total debt, net of cash, is calculated by dividing total debt, including debt discount, net of cash, by Adjusted EBITDA. Adjusted EBITDA is defined as the trailing twelve months earnings before interest, taxes, depreciation and amortization, excluding the ArcelorMittal litigation recovery in 2013. Financial leverage ratio based on total net debt is calculated by dividing total debt, including debt discount less cash and cash equivalents, by Adjusted EBITDA.

[1]The convertible debentures and term loan are presented in the consolidated balance sheets in long-term debt net of the unamortized discount.

	Three Months Ended		Six Months Ended	
Free Cash Flow:	**June 30, 2014**	**June 30, 2013**	**June 30, 2014**	**June 30, 2013**
(dollar amounts in millions)				
Cash flow provided by operations	$ 4.1	$ 39.4	$ 50.8	$ 119.8
Less: Capital expenditures	(6.8)	(5.8)	(11.8)	(11.8)
Free cash flow	$ (2.7)	$ 33.6	$ 39.0	$ 108.0

Note: Free cash flow is provided by the Company as an additional liquidity measure. Capital expenditures are deducted from operating cash flow to determine free cash flow. Free cash flow is available to provide a source of funds for any of the Company's financing needs.


Q2 2014 Earnings
Webcast Presentation
July 24, 2014
One
WESCO

Safe Harbor Statement

Note: All statements made herein that are not historical facts should be considered as "forward-looking statements" within the meaning of the Private Securities Litigation Act of 1995. Such statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to: adverse economic conditions; increase in competition; debt levels, terms, financial market conditions or interest rate fluctuations; risks related to acquisitions, including the integration of EECOL; disruptions in operations or information technology systems; expansion of business activities; litigation, contingencies or claims; product, labor or other cost fluctuations; exchange rate fluctuations; and other factors described in detail in the Form 10-K for WESCO International, Inc. for the year ended December 31, 2013 and any subsequent filings with the Securities & Exchange Commission. Any numerical or other representations in this presentation do not represent guidance by management and should not be construed as such. The following presentation includes a discussion of certain non-GAAP financial measures. Information required by Regulation G with respect to such non-GAAP financial measures can be obtained via WESCO's website, www.wesco.com.

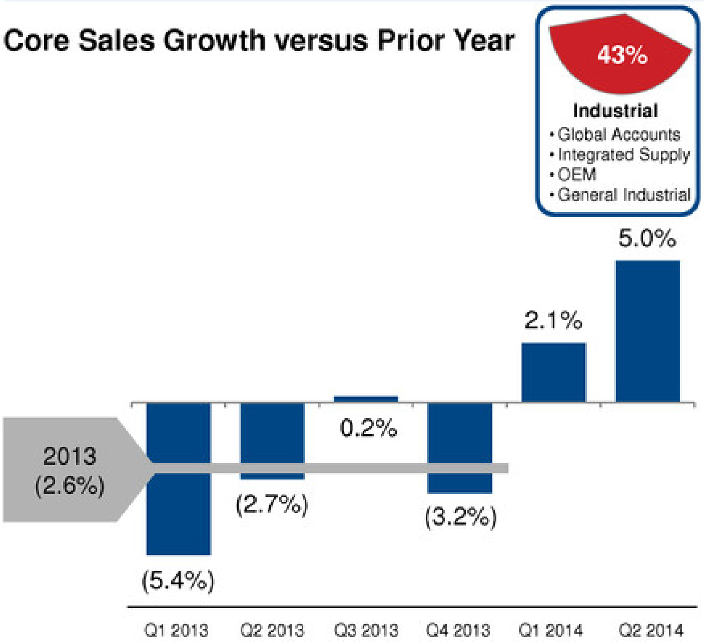
2014 Q2 Highlights

- Sales of $2.01 billion, up 6% YOY
  - 6.0 points organic growth
  - (1.7) points negative impact from foreign exchange
  - 1.6 points from acquisitions
  - July MTD sales in line with Q2
- Gross margin 20.5%, down 20 bps YOY, driven by business mix
- SG&A 13.9% of sales, down 10 bps YOY
  - Core SG&A down 20 bps YOY
- Operating margin 5.8%, flat YOY
- Net income of $68.9 million, up 6% YOY
- EPS of $1.29, up 3% YOY
- Free cash flow of ($3) million, driven by 8% sequential organic growth
- Financial leverage at 3.4X after completion of Hi-Line acquisition in Q2, and LaPrairie and Hazmasters acquisitions in Q1
- Continued implementation of organization changes to accelerate One WESCO strategy

Financial results throughout this presentation reference non-GAAP adjusted results. See Appendix for reconciliation.

Industrial End Market

Core Sales Growth versus Prior Year



Note: Excludes acquisitions during the first year of ownership.

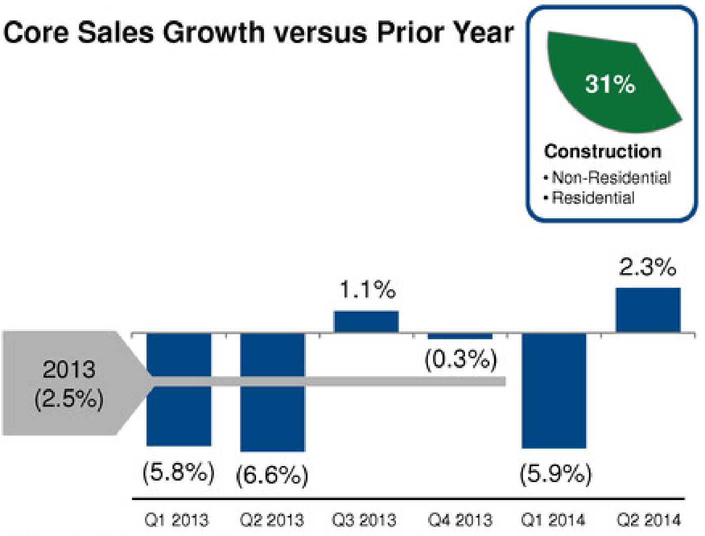
- Q2 2014 Sales
  - Up 5.0% versus prior year
  - Up 4.2% sequential
- Global Accounts and Integrated Supply annualized sales run rate over $2.0 billion.
- Channel inventory levels appear to be largely in balance with demand.
- Bidding activity levels remain robust and industrial market leading indicators (PMI, IP, CU) are generally positive.
- Customer trends include higher expectations for supply chain process improvements, cost savings, and supplier consolidation.

Industrial

Awarded a new multi-year electrical MRO contract with a global oil and gas company for their downstream operations (refining, chemical and pipeline).

Construction End Market

Core Sales Growth versus Prior Year



Note: Excludes acquisitions during the first year of ownership.

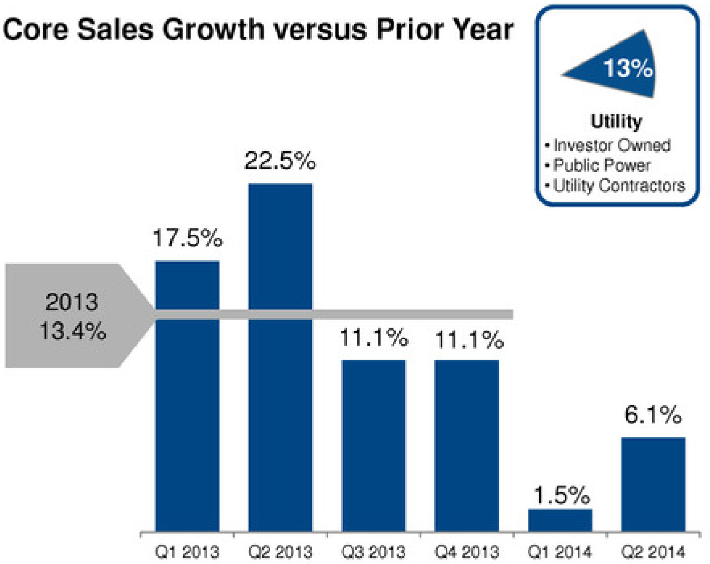
- Q2 2014 Sales
  - Up 2.3% versus prior year
  - Up 17.3% sequential
- Backlog grew sequentially in the quarter and is up 2% versus prior year end and up 8% in U.S.
- Non-residential construction market leading indicators (ABI, lending standards, residential construction recovery) are generally positive.
- Non-residential construction market still well below its prior peak in 2008.
- Energy and shale gas projects expected to be positive catalysts over mid to long term in North America.

Construction

Awarded the electrical distribution products contract for a large Canadian hospital project, with the opportunity to add other product categories.

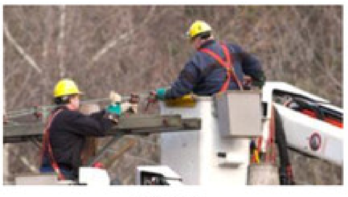
Utility End Market

Core Sales Growth versus Prior Year



Note: Excludes acquisitions during the first year of ownership.

- Q2 2014 Sales
  - Up 6.1% versus prior year
  - Up 9.4% sequential
- Thirteenth consecutive quarter of year-over-year organic sales growth.
- Scope expansion and value creation with IOU, public power and generation customers providing utility sales growth.
- Continued interest for WESCO Integrated Supply solution offerings.
- Housing market expected to be positive catalyst for future distribution grid spending.

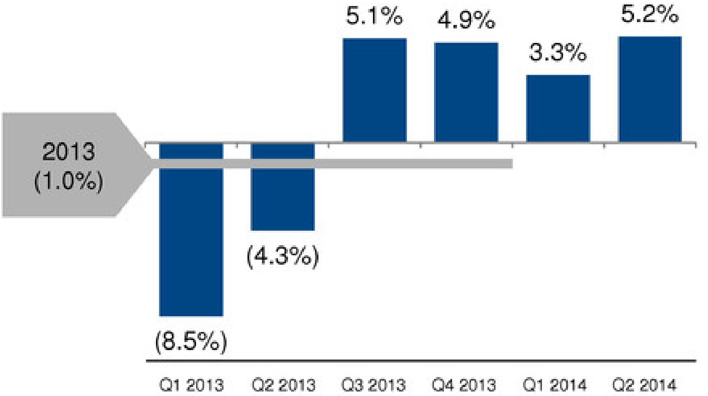


Utility

Awarded a material management and delivery contract with a utility contractor for a large transmission line project.

CIG End Market

Core Sales Growth versus Prior Year



Note: Excludes acquisitions during the first year of ownership.

- Q2 2014 Sales
  - Up 5.2% versus prior year
  - Up 10.8% sequential
- Bidding levels remain active in commercial and institutional markets.
- Federal government spending levels have stabilized; projects are advancing through the approval process.
- Opportunities exist to support data center construction and retrofits and cloud technology projects.

Government

Awarded a contract for a secure wireless infrastructure data communications project for an international installation.

Acquisitions

	Acquisition Year	Estimated Annual Sales at Closing	Estimated 1st Year Accretion at Closing
Potelcom	2010	$25M	
TVC Communications	2010	$300M	$0.30
RECO	2011	$25M	
Brews	2011	$50M	$0.04
RS Electronics	2012	$60M	$0.04
Trydor Industries	2012	$35M	$0.05
Conney Safety	2012	$85M	$0.10
EECOL	2012	$925M	$1.00
LaPrairie	2014	$30M	$0.03
Hazmasters	2014	$80M	$0.05
Hi-Line	2014	$30M	$0.03
Total		$1.6B	$1.64

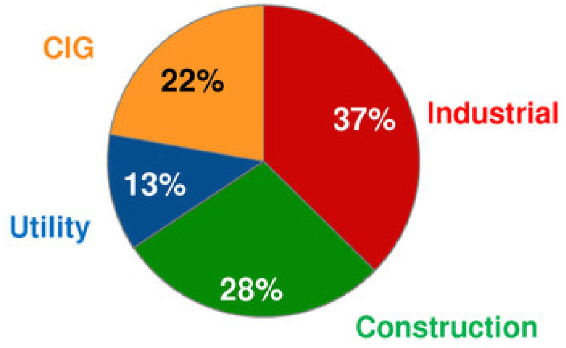
2014 Acquisitions

LaPrairie

HAZMASTERS CREATING SAFE WORK ENVIRONMENTS

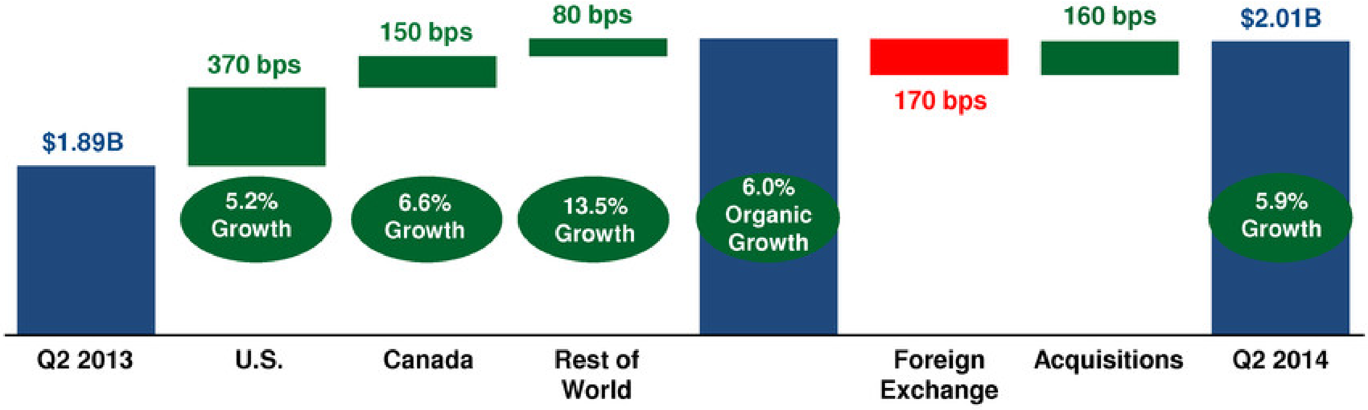
HI-LINE

Acquired Sales by End Market since 2010



Q2 2014 Results

	Outlook	Actual
Sales	5% to 8% growth	Growth of 5.9% 6.0% organic sales
Gross Margin	20.6% to 20.8%	20.5%
Operating Margin	5.7% to 6.1%	5.8%
Effective Tax Rate	~ 28%	28.0%

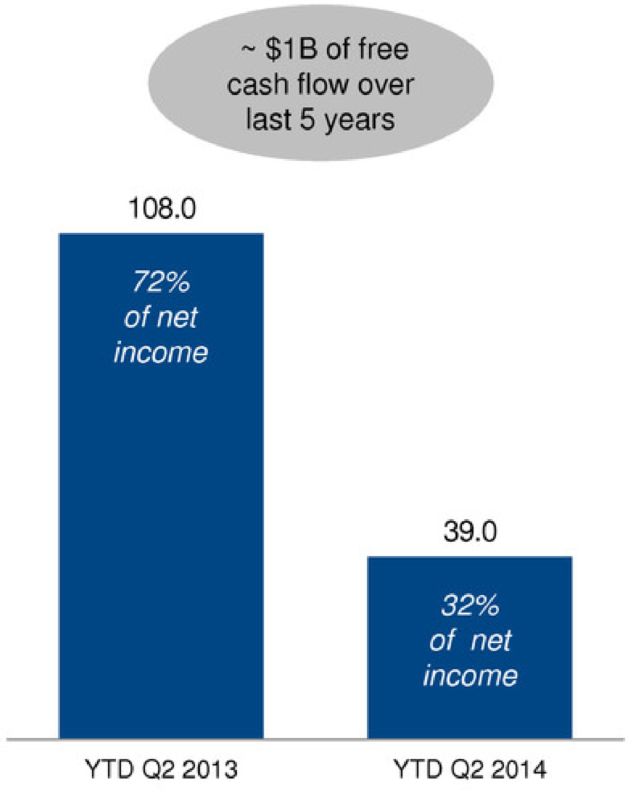


EPS Walk

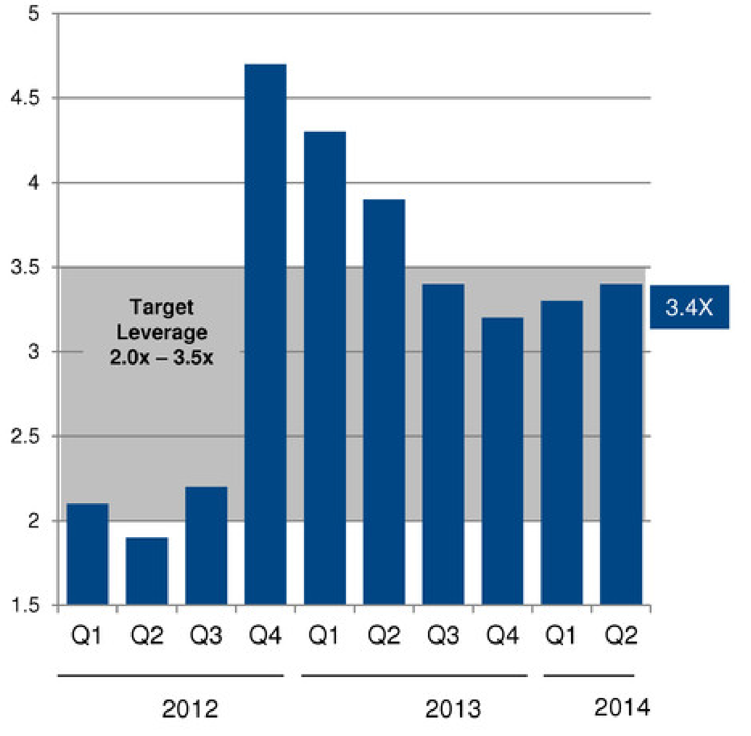
Q2 2013	**$1.25**
Organic growth	~ 0.13
Acquisitions	0.01
Foreign Exchange Impact	(0.04)
Share count	(0.02)
Tax rate	(0.04)
Q2 2014	**$1.29**

Cash Generation

Free Cash Flow (1)
($ Millions)



Leverage
(Total Par Debt to TTM EBITDA)



(1) Reconciliation of these non-GAAP financial measures is included in the Appendix to this webcast presentation.

Outlook

	Q3	FY
Sales	5% to 7% growth	4% to 5% growth
Gross Margin	~ 20.6%	~ 20.6%
Operating Margin	6.3% to 6.5%	~ 6.0%
Effective Tax Rate	~ 28%	~ 28%
EPS		$5.20 to $5.40
Free Cash Flow		~ 80% of net income

Note: Excludes unannounced acquisitions.

Appendix

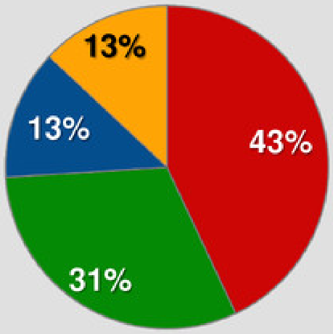
Adjusted Results

YTD Q2 2013	Reported Results	Non-recurring Favorable Item	Adjusted Results
Net Sales	**3,702.0**	**-**	**3,702.0**
Gross Profit	**773.6**	**-**	**773.6**
Gross margin	*20.9%*		*20.9%*
SG&A	**493.0**	**36.1[1]**	**529.1**
SG&A rate	*13.3%*		*14.3%*
Operating profit	**246.7**	**(36.1)**	**210.6**
Operating margin	*6.7%*		*5.7%*
Interest	**43.7**	**-**	**43.7**
Taxes	**53.6**	**(10.6)**	**43.0**
Effective tax rate	*26.4%*		*25.8%*
Net income	**149.4**	**(25.5)**	**123.9**
Less: Net income attributable to non-controlling interest	0.1	-	0.1
Net income attributable to WESCO International, Inc.	**149.3**	**(25.5)**	**123.8**
Average Diluted Shares Outstanding	52.4		52.4
Fully diluted EPS	**2.85**		**2.36**

[1]ArcelorMittal insurance recovery.

WESCO Profile 2014

Markets & Customers



Industrial

Global Accounts | Integrated Supply
OEM | General Industrial

Construction

Non-Residential | Contractors

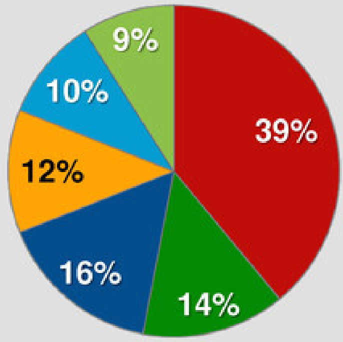
Utility

Investor Owned | Public Power
Utility Contractors

CIG

Commercial | Institutional | Government

Products & Services



- General Supplies
- Data & Broadband Communications
- Wire, Cable & Conduit
- Distribution Equipment
- Lighting & Controls
- Controls & Motors

Note: Markets & Customers and Products & Services percentages reported on a TTM consolidated basis.

Sales Growth

	2012					2013					2014		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	YTD
Consolidated	**12.2**	**9.7**	**4.8**	**3.5**	**7.4**	**12.6**	**13.2**	**16.6**	**14.3**	**14.2**	**0.2**	**5.9**	**3.1**
Acquisition Impact	2.6	2.2	4.0	4.3	3.3	16.0	14.6	14.1	13.8	14.6	0.5	1.6	1.0
Core	**9.6**	**7.5**	**0.8**	**(0.8)**	**4.1**	**(3.4)**	**(1.4)**	**2.5**	**0.5**	**(0.4)**	**(0.3)**	**4.3**	**2.1**
FX Impact	(0.2)	(0.7)	(0.6)	0.5	(0.3)	0.0	(0.2)	(0.7)	(1.0)	(0.4)	(1.9)	(1.7)	(1.8)
Organic	**9.8**	**8.2**	**1.4**	**(1.3)**	**4.4**	**(3.4)**	**(1.2)**	**3.2**	**1.5**	**0.0**	**1.6**	**6.0**	**3.9**
WD Impact	1.6		(1.6)			(1.6)		1.6					
Normalized Organic	**8.2**	**8.2**	**3.0**	**(1.3)**	**4.4**	**(1.8)**	**(1.2)**	**1.6**	**1.5**	**0.0**	**1.6**	**6.0**	**3.9**
Estimated Price Impact	1.5	1.0	0.5	1.0	1.0	1.0	0.0	0.0	0.0	0.2	0.5	0.5	0.5

Capital Structure

($ Millions)

	Outstanding at December 31, 2013	Outstanding at June 30, 2014	Debt Maturity Schedule
AR Revolver (V)	454	500	2016
Inventory Revolver (V)	23	57	2016
Senior Notes (F)	500	500	2021
2019 Term Loans (V)	300	289	2019
2029 Convertible Bonds (F)	345	345	2029 (No Put)
Other (V)	40	50	N/A
Total Par Debt	**1,662**	**1,741**	

Key Financial Metrics			
	YTD Q2 2013	YE 2013	YTD Q2 2014
Cash	105	124	102
Capital Expenditures	12	28	12
Free Cash Flow	108	308	39
Liquidity (1)	429	606	542

V = Variable Rate Debt

F = Fixed Rate Debt

1 = Asset-backed credit facilities total availability plus invested cash.

Sales

Reconciliation of Non-GAAP Financial Measures

($ Millions)

	Q2 2014 vs. Q2 2013			Q2 2014 vs. Q1 2014		
	Q2 2014	Q2 2013	% Growth	Q2 2014	Q1 2014	% Growth
Industrial Core	837	797	5.0%	837	803	4.2%
Construction Core	615	602	2.3%	615	524	17.3%
Utility Core	269	254	6.1%	269	246	9.4%
CIG Core	261	248	5.2%	261	236	10.8%
Total Core Gross Sales	1,982	1,901	4.3%	1,982	1,809	9.6%
Total Gross Sales from Acquisitions	30	-	-	30	8	-
Total Gross Sales	2,012	1,901	5.9%	2,012	1,817	10.7%
Gross Sales Reductions/Discounts	(7)	(7)	-	(7)	(6)	-
Total Net Sales	2,005	1,894	5.9%	2,005	1,811	10.7%

Note: The prior period end market amounts noted above may contain reclassifications to conform to current period presentation.

Convertible Debt and Non-Cash Interest

Convertible Debt At June 30, 2014

($ Millions)

Maturity	Par Value of Debt	Debt Discount	Debt per Balance Sheet
2029	344.9	(169.1)	175.8

Non-Cash Interest Expense

($ Millions)

	2012	2013	YTD Q2 2014
Convertible Debt	2.3	4.3	2.0
Amortization of Deferred Financing Fees	2.6	4.9	2.2
FIN 48	(3.4)	1.0	0.5
Total	1.5	10.2	4.7

EPS Dilution

Weighted Average Quarterly Share Count			
Stock Price	Incremental Shares from 2029 Convertible Debt (in millions)[3]	Incremental Shares from Equity Awards (in millions)	Total Diluted Share Count (in millions)[4]
$60.00	6.20	0.66	51.31
$70.00	7.02	0.85	52.32
$80.00	7.64	0.96	53.05
Q2 2014 Average $87.26	**8.00**	**1.03**	**53.48**
$90.00	8.12	1.06	53.63
$100.00	8.50	1.15	54.10
$110.00	8.81	1.22	54.48

2029 Convertible Debt Details	
Conversion Price	$28.8656
Conversion Rate	34.6433 [1]
Underlying Shares	11,948,374 [2]

Footnotes: 2029 Convertible Debenture

1 1000/28.8656

2 $345 million/28.8656

3 $\frac{\text{(Underlying Shares x Avg. Quarterly. Stock Price) minus \$345 million}}{\text{Avg. Quarterly Stock Price}}$

4 Basic Share Count of 44.45 million shares

Work Days

	Q1	Q2	Q3	Q4	FY
2012	64	64	63	63	254
2013	63	64	64	63	254
2014	63	64	64	62	253

Free Cash Flow Reconciliation

($ Millions)

	Q2 2013	Q2 2014	Q2 YTD 2013	Q2 YTD 2014
Cash flow provided by operations	39.4	4.1	119.8	50.8
Less: Capital expenditures	(5.8)	(6.8)	(11.8)	(11.8)
Free Cash Flow	33.6	(2.7)	108.0	39.0

Note: Free cash flow is provided by the Company as an additional liquidity measure. Capital expenditures are deducted from operating cash flow to determine free cash flow. Free cash flow is available to provide a source of funds for any of the Company's financing needs.